FORM 8-K/A
AMENDMENT NO. 1

## CURRENT REPORT

## Pursuant to Section 13 or $15(d)$ of the

Securities Exchange Act of 1934
Date of report (Date of earliest event reported): February 14, 2003

SCHNITZER STEEL INDUSTRIES, INC.
------------------------------------------------------------
(Exact name of registrant as specified in its charter)

| OREGON | 0-22496 | 93-0341923 |
| :---: | :---: | :---: |
| (State or other jurisdiction of incorporation) | (Commission <br> File Number) | (IRS Employer <br> Identification No.) |

3200 N.W. Yeon Ave.
P.O. Box 10047
Portland, OR 97296-0047
(Address of principal executive offices) (zip code)

Registrant's telephone number including area code: (503) 224-9900

NO CHANGE
(Former name or former address, if changed since last report.)

ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS.

On February 14, 2003, Schnitzer Steel Industries, Inc.'s ("the
Company") wholly-owned subsidiary, Norprop, Inc. ("Norprop"), closed its acquisition of all of the stock of Pick and Pull Auto Dismantling, Inc., which is Norprop's 50\% partner in Pick-N-Pull Auto Dismantlers, a California general partnership (the "Joint Venture"). In addition, Norprop purchased all of the membership interests in Pick-N-Pull Auto Dismantlers, Stockton, LLC
("Stockton"), which is not part of the Joint Venture, but operates the single largest volume Pick-N-Pull store. Both of these entities were acquired from Bob Spence, who has managed the business of the Joint Venture.

The Joint Venture stores together with Stockton ("Pick-N-Pull") are one of the country's leading self service used auto parts networks with 17 locations in northern California, two locations in Nevada, and one location in each of Texas, Utah, Illinois and Indiana. For the year ended December 31, 2002, Pick-N-Pull had revenues of $\$ 61.3$ million.

The cost of the Acquisition consisted of $\$ 71.4$ million of cash paid to the seller at closing, $\$ 3.3$ million of debt assumed and immediately paid off, and $\$ 0.7$ million of acquisition costs. In addition, Norprop assumed approximately $\$ 12.5$ million of debt owed by the Joint Venture to the Company bringing the total purchase price to $\$ 87.9$ million (or $\$ 84.3 \mathrm{million}$ net of the seller's $\$ 3.6$ million share of the Joint Venture's cash on hand at closing). The
agreement provides for a purchase price adjustment approximately one year after closing based upon the operating results of the acquired business.

The cash paid in the transaction was funded from the Company's available cash balances and borrowings under its bank credit facility. The amount of consideration paid was determined in arms-length negotiations between the Company and Mr. Spence.

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS.
a) Financial Statements of Business Acquired.

The following financial statements of Pick-N-Pull are included as Exhibit 99.1:

Audited Balance Sheets of Pick-N-Pull as of December 31, 2002 and 2001, and related audited Statements of Operations and Partners' and Member's Equity, and Statements of Cash Flows of Pick-N-Pull for each of the years in the three-year period ended December 31, 2002.
b) Pro Forma Financial Information.

The following pro forma financial information is included as Exhibit 99.2:

Pro forma Balance Sheet as of November 30, 2002 and pro forma Statements of Income for the year ended August 31, 2002 and the three-month period ended November 30, 2002.
2.1 Stock and Membership Interest Purchase Agreement dated January 8, 2003 among Bob Spence, Pick and Pull Auto Dismantling, Inc., Pick-N-Pull Auto Dismantlers, Pick-N-Pull Auto Dismantlers, Stockton, LLC and Norprop, Inc. Filed as Exhibit 2.1 to the Company's Form 10-Q for the quarter ended November 30, 2002 and incorporated herein by reference.
23.1 Consent of PricewaterhouseCoopers LLP, independent accountants of Pick-N-Pull.
99.1 Audited Balance Sheets of Pick-N-Pull as of December 31 2002 and 2001, and related audited Statements of Operations and Partners' and Member's Equity, and Statements of Cash Flows of Pick-N-Pull for each of the years in the three-year period ended December 31, 2002.
99.2 Pro forma Balance Sheet as of November 30, 2002 and pro forma Statements of Income for the year ended August 31, 2002 and the three-month period ended November 30, 2002.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SCHNITZER STEEL INDUSTRIES, INC.
(Registrant)

By: /s/ Barry A. Rosen
Barry A. Rosen
Vice President, Finance and
Chief Financial Officer

Exhibit
Number

- ------
2.1 Stock and Membership Interest Purchase Agreement dated January 8, 2003 among Bob Spence, Pick and Pull Auto Dismantling, Inc., Pick-N-Pull Auto Dismantlers, Pick-N-Pull Auto Dismantlers, Stockton, LLC and Norprop, Inc. Filed as Exhibit 2.1 to the Company's Form 10-Q for the quarter ended November 30, 2002 and incorporated herein by reference.

The following schedules and exhibits to the Stock and Membership Interest Purchase Agreement have been omitted and will be provided to the Securities and Exchange Commission upon request:

Schedule 4.1
Schedule 4.2 Schedule 4.3 Schedule 4.4 Schedule 4.5 Schedule 4.6 Schedule 4.7 Schedule 4.8 Schedule 4.9 Schedule 4.10 Schedule 4.11 Schedule 4.12 Schedule 4.13 Schedule 4.14 Schedule 4.15 Schedule 4.16 Schedule 4.17 Schedule 4.18 Schedule 4.19 Schedule 4.20 Schedule 4.21 Schedule 4.22 Schedule 4.23 Schedule 4.24 Schedule 4.25 Schedule 4.26 Schedule 4.27 Schedule 4.28 Schedule 4.29 Schedule 4.30 Schedule 4.31 Schedule 4.32 Schedule 4.33 Schedule 4.34 Schedule 4.35 Schedule 6.2 Schedule 6.3

Capitalization
Organization
Authorization
Subsidiaries
Financial Statements
Absence of Certain Changes or Events
Title to Assets
Condition of Tangible Assets
Contracts and Commitments
No Conflict or Violation
Consents and Approvals
Litigation
Labor Matters
Liabilities
Compliance with Law
Brokers
Other Agreements to Sell Assets
Proprietary Rights
Status of Contracts
Employee Benefit Plans
Transactions with Seller
Tax Matters
Employment Agreements and Compensation
Insurance
Receivables
Inventories
Purchase Commitments and Outstanding Bids
Payments
Environmental
Warranties and Liability
Permits and Licenses
Undisclosed Liabilities
Bank Accounts
Records
Misstatements or Omissions
Guarantees of Seller
Certain Prohibited Transactions

| Exhibit A | Wire Transfer Instructions |
| :--- | :--- |
| Exhibit B | Form of Spence Employment Agreement |
| Exhibit C | Form of Reddy Employment Agreement |


| 23.1 | Consent of PricewaterhouseCoopers LLP, independent accountants of Pick-N-Pull. |
| :---: | :---: |
| 99.1 | Audited Balance Sheets of Pick-N-Pull as of December 31, 2002 and 2001, and related audited Statements of Operations and Partners' and Member's Equity, and Statements of Cash Flows of Pick-N-Pull for each of the years in the three-year period ended December 31, 2002. |
| 99.2 | Pro forma Balance Sheet as of November 30, 2002 and pro forma Statements of Income for the year ended August 31, 2002 and the three-month period ended November 30, 2002. |

## CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statement on Forms S-8 (No. 33-87008, 333-21895, and 333-100511) of Schnitzer Steel Industries, Inc. of our report dated February 28, 2003 relating to the financial statements of Pick-N-Pull Auto Dismantlers, which appears in the Current Report on Form 8-K/A of Schnitzer Steel Industries, Inc. dated April 25, 2003.
/s/ PricewaterhouseCoopers LLP
Sacramento, California
April 25, 2003

## REPORT OF INDEPENDENT ACCOUNTANTS

To the Owners of
Pick-n-Pull Auto Dismantlers

In our opinion, the accompanying combined balance sheets and the related combined statements of operations and partners' and member's equity and of cash flows present fairly, in all material respects, the financial position of Pick-n-Pull Auto Dismantlers and its subsidiaries (the Company) at December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2002 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
/s/ PricewaterhouseCoopers LLP
Sacramento, California
February 28, 2003

PICK-N-PULL AUTO DISMANTLERS
COMBINED BALANCE SHEETS
DECEMBER 31, 2002 AND 2001

|  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 6,507 | \$ | 3,092 |
| Accounts and other receivables |  | 490 |  | 711 |
| Inventories |  | 2,526 |  | 2,365 |
| Prepaid expenses |  | 358 |  | 273 |
| Deferred tax assets |  | 149 |  | 116 |
| Property held for sale |  | 553 |  | -- |
| Total current assets |  | 10,583 |  | 6,557 |
| Property and equipment, net |  | 26,510 |  | 28,706 |
| Note receivable |  | 157 |  | 157 |
| Goodwill, net |  | 9,980 |  | 9,980 |
| Other intangible assets, net |  | 113 |  | 147 |
| Other assets |  | 303 |  | 464 |
|  | \$ | 47,646 | \$ | 46,011 |

LIABILITIES AND PARTNERS' AND MEMBER'S EQUITY
Current liabilities: Accounts payable Accrued expenses

| 648 | $\$$ |
| ---: | ---: |
| 2,042 | 562 |
| 3,500 | 1,873 |
| 303 | 1,750 |
| ------- |  |
| 6,493 | 4,259 |
|  |  |
| 2,200 | 100 |
| 22,500 | 27,007 |
| 2,997 | 5,026 |
| ------ | ----- |
| 34,190 | 36,392 |
| 3,000 | 1,853 |

Environmental liability
. 100
Due to related parties
5,026
Total liabilities

3,000
1,853
Minority interests

| 10,456 | 7,766 |
| ---: | ---: |
| ------- | ------- |
| $\$ 47,646$ | $\$ 46,011$ |
| $=========$ | $========$ |


|  | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |
| Part sales and other revenues | \$ 51,176 | \$ 44,739 | \$ 38,008 |
| Scrap metal revenues | 10,088 | 8,553 | 8,194 |
|  | 61,264 | 53,292 | 46,202 |
| Costs and expenses: |  |  |  |
| Cost of sales | 21,362 | 21,435 | 20,231 |
| Selling, general and administrative | 16,423 | 16,760 | 15,371 |
| Depreciation and amortization | 3,976 | 3,789 | 3,316 |
| Other nonrecurring charges | 2,100 | -- | -- |
|  | 43,861 | 41,984 | 38,918 |
| Income from operations | 17,403 | 11,308 | 7,284 |
| Other income (expense): |  |  |  |
| Interest income | 65 | 107 | 96 |
| Interest expense | (857) | $(1,777)$ | $(2,551)$ |
| Income before taxes and minority interests | 16,611 | 9,638 | 4,829 |
| Income taxes | 1,249 | 546 | 172 |
| Income before minority interests | 15,362 | 9,092 | 4,657 |
| Minority interests | 2,072 | 935 | 710 |
| Net income | 13,290 | 8,157 | 3,947 |
| Partners' and member's, beginning of year | 7,766 | 5,109 | 3,762 |
| Distributions to partners and member | $(10,600)$ | $(5,500)$ | $(2,600)$ |
| Partners' and member's equity, end of year | \$ 10,456 | \$ 7,766 | \$ 5,109 |

[^0]|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income | \$ | 13,290 | \$ | 8,157 | \$ | 3,947 |
| Noncash items included in income: |  |  |  |  |  |  |
| Depreciation and amortization |  | 3,976 |  | 3,789 |  | 3,316 |
| Gain on disposition of assets |  | (3) |  | (274) |  | (113) |
| Minority interests |  | 2,072 |  | 935 |  | 710 |
| Deferred taxes |  | (33) |  | 31 |  | 1 |
| Changes in assets and liabilities: |  |  |  |  |  |  |
| Accounts and other receivables |  | 221 |  | (147) |  | (316) |
| Inventories |  | (161) |  | 365 |  | (438) |
| Prepaid expenses, intangibles and other assets |  | 76 |  | (43) |  | (231) |
| Accounts payable |  | 86 |  | 3 |  | (773) |
| Accrued expenses |  | 169 |  | 590 |  | 255 |
| Environmental liability |  | 2,100 |  | -- |  | -- |
| Due to related party |  | $(2,757)$ |  | -- |  | -- |
| Net cash provided by operating activities |  | 19,036 |  | 13,406 |  | 6,358 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |  |  |
| Purchases of property and equipment |  | $(2,479)$ |  | $(4,189)$ |  | $(6,369)$ |
| Proceeds from sales of equipment |  | 182 |  | 474 |  | 647 |
| Net cash used in investing activities |  | $(2,297)$ |  | $(3,715)$ |  | $(5,722)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Advances from related parties, net |  | -- |  | 81 |  | 3,641 |
| Principal payments on long-term debt |  | -- |  | (624) |  | (240) |
| Principal payments on notes payable to owner |  | $(1,800)$ |  | (800) |  | (900) |
| Distributions paid to owners |  | $(10,600)$ |  | $(5,500)$ |  | $(2,600)$ |
| Distributions paid to minority interests |  | (924) |  | (625) |  | (639) |
| Net cash used in financing activities |  | $(13,324)$ |  | $(7,468)$ |  | (738) |
| Net increase (decrease) in cash and cash equivalents |  | 3,415 |  | 2,223 |  | (102) |
| Cash and cash equivalents, beginning of year |  | 3,092 |  | 869 |  | 971 |
| Cash and cash equivalents, end of year | \$ | 6,507 | \$ | 3,092 | \$ | 869 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Interest paid | \$ | 800 | \$ | 1,791 | \$ | 2,576 |
| Income taxes paid | \$ | 598 | \$ | 363 | \$ | 188 |

[^1]1. ORGANIZATION, BASIS OF ACCOUNTING AND SUBSEQUENT EVENTS

The combined financial statements of Pick-n-Pull Auto Dismantlers (the Company) include the operations of Pick-n-Pull Auto Dismantlers, Partnership (the Partnership), and Pick-n-Pull Auto Dismantlers, Stockton, LLC (the LLC). The Partnership is a California general partnership formed on July 1, 1989, by Pick-n-Pull Auto Dismantling, Inc. (PNPAD) and Norprop, Inc. (Norprop), a wholly-owned subsidiary of Schnitzer Steel Industries, Inc. (Schnitzer). The LLC is a California limited liability corporation with a single member who is the $100 \%$ owner of PNPAD.

On January 8, 2003, Schnitzer entered into an agreement to purchase the remaining $50 \%$ interest of the Partnership and $100 \%$ of the ownership of the LLC. The transaction was completed in February 2003. The Partnership and the LLC financial statements are combined as the entities are operated as a single business operation under common control.

At December 31, 2002 the Company, either directly or indirectly, owns and operates 23 auto dismantling facilities in California, Nevada, Texas, Utah, Illinois and Indiana. The Company has the following interests in other auto dismantling entities:

PERCENTAGE OWNERSHIP AT

## ENTITY

------
Pick-n-Pull San Jose Auto Dismantlers (San Jose) Pick-n-Pull Auto Dismantlers, Nevada, LLC (Nevada) DECEMBER 31, 2002 75\%

Pick-n-Pull Auto Dismantlers, Oakland (Oakland) 67\%
U-Pull-It, Inc. (U-Pull-It)
100\%
Western Pick-n-Pull Auto Dismantlers (Western)
80\%
Pick-n-Pull Auto Dismantlers, Chicago, LLC (Chicago)
85\%
Pick-n-Pull Auto Dismantlers, LLC (Dismantlers LLC)
75\%
Carson Auto Wrecking, LLC (Carson)
$25 \%$

The Company operates in a single business segment, purchasing salvaged vehicles, selling parts from those vehicles through retail facilities and selling the remaining portion of the vehicles for scrap. Cost of sales includes the purchase costs of salvaged vehicles and the direct labor costs to prepare salvaged vehicles for sale.
2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

PRINCIPLES OF COMBINATION. The combined financial statements include the accounts of the Partnership, San Jose, Nevada, Oakland, U-Pull-It, Western, Chicago, Dismantlers LLC and the LLC. The related minority interests are reflected in the combined financial statements. All intercompany
transactions and balances have been eliminated in consolidation.

USE OF ESTIMATES. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

OTHER NONRECURRING CHARGES. Included in other nonrecurring charges are the estimated future costs for environmental remediation requirements which are accrued on an undiscounted basis when it is probable that the Company has incurred a liability and the related costs can be reasonably estimated. When only a range of amounts is established, and no amount within the range is better than another, the minimum amount of the range is recorded.

REVENUE RECOGNITION. The Company derives revenues from the retail sale of salvaged vehicle parts and the related sale of salvaged vehicle scrap metal. Revenue on scrap sales is recorded when scrap is shipped to customers.

CASH AND CASH EQUIVALENTS. Cash equivalents include cash on hand, deposits in banks and short-term investments with maturities of ninety days or less when purchased. Cash and cash equivalents exceeded FDIC-insured limits at December 31, 2002 and 2001.

INVENTORIES. Inventories consist of salvage vehicles and are stated at the lower of average cost or market.

PROPERTY AND EQUIPMENT. Property and equipment are depreciated on a straight-line basis over their estimated useful lives as follows:

| Leasehold improvements | $7-10$ years |
| :--- | ---: |
| Buildings |  |
| Machinery, equipment and vehicles | 20 years |
| Furniture and fixtures | -10 years |
|  | 5 years |

Repair and maintenance costs are charged against income, while improvements are capitalized as additions to the related assets. Retirements, sales and disposals of assets are recorded by removing the costs and accumulated depreciation from the asset and accumulated depreciation accounts with any resulting gain or loss reflected in other income.

IMPAIRMENT OF LONG-LIVED ASSETS. The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of" which establishes accounting standards for the impairment of long-lived assets. The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such assets are considered to be impaired, an impairment loss is recognized.

OTHER INTANGIBLE ASSETS. Other intangible assets consist of non-compete agreements which are amortized on a straight-line basis over the five-year term of the agreements. Accumulated amortization totaled $\$ 187$ and $\$ 153$ at December 31, 2002 and 2001, respectively.

OTHER ASSETS. Other assets consist of deposits, option payments to purchase land that is currently leased, and an investment in Carson Auto Wrecking, LLC. The Company has recorded its $25 \%$ investment in Carson under the equity method of accounting, as it does not have the ability to exercise control over operating and financial policies.

SELF-INSURANCE. The Company is self-insured for workers' compensation claims up to specified per claim and aggregate amounts. Self-insurance costs are accrued based upon the aggregate liability for reported and incurred but not reported claims. These liabilities are not discounted.

ADVERTISING COSTS. The Company advertises primarily through yellow page and radio advertisements in areas surrounding their auto dismantling stores Advertising costs are expensed as incurred and totaled $\$ 1,836$, $\$ 1,881$, and $\$ 1,708$ in 2002, 2001, and 2000, respectively.

INCOME TAXES. The taxable income, along with any tax credits, of the Company and subsidiaries are included in the tax returns of the individual owners. Accordingly, no provision has been made for federal or state income taxes of the Company. The Company's U-Pull-It subsidiary, however, operates as a C Corporation and does have a tax obligation. Deferred tax assets are primarily the result of timing differences related to various accruals and depreciation. No valuation allowance has been established against these deferred tax assets as management believes that they will more likely than not be recognized.

GOODWILL. Goodwill represents the excess of the purchase price over the fair value of the net assets of acquired entities. Beginning January 1, 2002, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 142, Financial Accounting Standards Board, "GOODWILL AND OTHER INTANGIBLE ASSETS" which eliminates the practice of amortizing goodwill, instead requiring the periodic evaluation of goodwill balances for impairment. This resulted in the elimination of the routine amortization of goodwill which amounted to $\$ 341$ in the years ended December 31, 2001 and 2000.

On an ongoing basis, management assesses the carrying value of intangible assets. If this review indicates that the carrying value of these assets may not be recoverable, the carrying value would be reduced to its estimated fair value. For the year ended December 31, 2002, the Company did not recognize an impairment on its intangible assets.
3. BALANCE SHEET COMPONENTS

Property and equipment consists of the following at December 31:

## Land

Land and leasehold improvements

| 2002 | 2001 |
| :---: | :---: |
| 9,013 | \$ 8,612 |
| 14,409 | 15,109 |
| 614 | 614 |
| 13,875 | 14,055 |
| 313 | 265 |
| -- | 574 |
| 196 | 65 |
| 38,420 | 39,294 |
| $(11,910)$ | $(10,588)$ |
| \$ 26,510 | \$ 28,706 |

On January 17, 2003, the Company entered into a Sale Agreement to sell its $50 \%$ interest in real property located in Maricopa, Arizona. The carrying value of the property held for sale is $\$ 553$ at December 31, 2002, which approximates the sales price.

Accrued expenses consists of the following at December 31:

|  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
| Accrued compensation | \$ | 445 | \$ | 696 |
| Accrued vacation |  | 425 |  | 411 |
| Workers' compensation |  | 350 |  | 260 |
| Accrued litigation costs |  | 100 |  | 100 |
| Accrued taxes |  | 664 |  | 326 |
| Accrued interest |  | 58 |  | 80 |
|  | \$ | , 042 | \$ | 873 |

4. ENVIRONMENTAL LIABILITIES

The Company regularly reviews and evaluates its environmental liabilities During 2002, the Company obtained additional information about the estimated potential remediation costs related to certain of the Company's operating sites. Based on this additional information, the Company increased its environmental reserves by \$2,100.

## 5. RELATED PARTY TRANSACTIONS

Amounts due to related parties are shown below at December 31:

| 2002 | 2001 |
| :---: | :---: |
| ------- | ------ |
| $\$ 26,000$ | $\$ 28,757$ |
| -------- | ------ |
| 26,000 | 28,757 |
| $(3,500)$ | $(1,750)$ |
| ------- | $\$ 27,007$ |
| $\$ 22,500$ | $========$ |

AMOUNTS DUE TO SCHNITZER. The Company received cash advances from Schnitzer for working capital and other purposes, with interest payable monthly at the Wells Fargo Prime Rate less 2\% (2.25\% at December 31, 2002). Interest expense relating to the advances amounted to \$733, \$1,453, and \$1,951 in 2002, 2001, and 2000, respectively.

On February 22, 2002, the Company issued a term note to Schnitzer in the amount of $\$ 28,300,000$, which was the approximate amount due Schnitzer for advances as of that date. Under the terms of the note, principal payments, calculated as 25\% of Company net income, as defined, are due quarterly, and interest payments at the Wells Fargo Prime Rate less 2\% are due monthly. The unpaid balance of the term note and any related accrued interest are due in full March 1, 2009.

In addition to the amounts due to Schnitzer discussed above, the Company also had accrued expenses payable to Schnitzer at December 31, 2002 and 2001, in the amount of approximately $\$ 100$ and $\$ 118$, respectively, relating to accrued interest and other expenses.

NOTES PAYABLE. The Company has a note payable to the member which bears interest at the prime rate less two percent (2.25\% at December 31, 2002). The note is payable in interest only payments of approximately $\$ 12$ per month through October 2002, with principal and interest payments of $\$ 34$ per month thereafter through October 2012. Minimum principal payments are due as follows:

| 2003 | \$ | 303 |
| :---: | :---: | :---: |
| 2004 |  | 310 |
| 2005 |  | 318 |
| 2006 |  | 324 |
| 2007 |  | 332 |
| Thereafter |  | 1,713 |
|  |  | $\begin{array}{r} 3,300 \\ (303) \end{array}$ |
|  | \$ | 2,997 |

LOAN GUARANTEE. The member has loans with a bank totaling $\$ 3,300$ and $\$ 5,100$ at December 31, 2002 and 2001, respectively, which are guaranteed by the Company. This guarantee includes all of bank borrowings which have been loaned to the Company from the member as described above.

TRANSACTIONS AFFECTING RECEIVABLES AND REVENUES. The Company sells scrap car metal to Schnitzer at scrap prices that approximate current market value and are renegotiated monthly. The Company also receives sales incentives based on tonnage delivered to Schnitzer Oakland. Sales to Schnitzer totaled $\$ 7,467, \$ 6,376$, and $\$ 6,186$ in 2002,2001 , and 2000, respectively, including incentives. Included in accounts receivable at December 31, 2002 and 2001 is approximately $\$ 120$ and $\$ 300$, respectively, due from Schnitzer.

TRANSACTIONS AFFECTING COST OF SALES. The Company purchased salvaged vehicles from the Oakland minority interest holder totaling \$761, \$726 and $\$ 684$ in 2002, 2001, and 2000, respectively.

TRANSACTIONS AFFECTING OPERATING EXPENSES. The Company leases certain real property from minority interest holders under operating leases. Rental expense related to these leases was $\$ 1,209$, $\$ 1,174$, and $\$ 1,128$ in 2002, 2001, and 2000, respectively. The future minimum lease payments under these leases are as follows:

| 2003 | $\$ 1,172$ |
| :--- | ---: |
| 2004 | 696 |
| 2005 | 426 |
| 2006 | 220 |
| 2007 | 160 |
| Total | $-=----$ |
|  | $\$ 2,674$ |
|  | $========$ |

Schnitzer provides certain management and data processing services to the Company under a shared services agreement. Charges under this agreement totaled $\$ 10, \$ 8$, and $\$ 51$ in 2002, 2001, and 2000, respectively.
6. COMMITMENTS AND CONTINGENCIES

In addition to the related party leases described in Note 5, the Company also leases real property and improvements, operating facilities and vehicles from unrelated parties under noncancelable operating leases with original terms ranging up to eleven years. Rental expense related to these leases totaled $\$ 3,275, \$ 2,953$, and $\$ 2,251$ for 2002, 2001, and 2000, respectively. The future minimum lease payments under these operating leases are as follows:

| 2003 | \$ | 2,852 |
| :---: | :---: | :---: |
| 2004 |  | 2,659 |
| 2005 |  | 2,189 |
| 2006 |  | 1,121 |
| 2007 |  | 728 |
| Thereafter |  | 1,076 |
|  |  | 0,625 |

Legal actions are pending against the Company in which claims for monetary damages are asserted. The Company has accrued amounts to provide for anticipated liabilities resulting from this litigation. Based on information currently available and the advice of legal counsel, management believes that the resolution of these matters will not have a significant adverse effect on the financial position, results of operations or cash flows of the Company.
7. EMPLOYEE BENEFIT PLAN

The Company has a $401(k)$ Profit Sharing Plan (the Plan) which is available to all full-time employees who are at least twenty-one years old and have completed twelve months and 1,000 hours of service. Participants may elect to contribute up to $15 \%$ of their taxable compensation or the statutorily prescribed limit, whichever is lower, to the Plan. The Company contributes matching funds equal to $25 \%$ of the first $6 \%$ of employee contributions. Company contributions totaled approximately $\$ 46, \$ 48$, and $\$ 48$ in 2002, 2001, and 2000, respectively.

On February 14, 2003, Schnitzer Steel Industries, Inc.'s ("the Company") wholly-owned subsidiary, Norprop, Inc. ("Norprop"), closed its acquisition of all of the stock of Pick and Pull Auto Dismantling, Inc., which is Norprop's 50\% partner in Pick-N-Pull Auto Dismantlers, a California general partnership (the "Joint Venture"). In addition, Norprop purchased all of the membership interests in Pick-N-Pull Auto Dismantlers, Stockton, LLC ("Stockton"), which is not part of the Joint Venture, but operates the single largest volume Pick-N-Pull store. Both of these entities (collectively referred to as "Pick-N-Pull") were acquired from Bob Spence, who has managed the business of the Joint Venture.

The following unaudited pro forma combined financial statements have been prepared to give effect to the acquisition using the purchase method of accounting. The assumptions and adjustments are described in the accompanying notes to the unaudited pro forma combined financial statements. Additionally, the Joint Venture and Stockton financial statements have been combined as the entities are operated as a single business operation under common control. The pro forma Balance Sheet as of November 30, 2002, has been prepared as if the transaction had been completed on that date. The pro forma Statements of Income for the year ended August 31, 2002 and the three-month period ended November 30 , 2002, have been prepared as if the transaction had been completed on September 1, 2001. The unaudited pro forma combined financial statements are presented for illustrative purposes only and are not necessarily indicative of the financial position or results of operations that would have actually been reported had the transaction occurred on those dates, nor is it necessarily indicative of the future financial position or results of operations.

The pro forma combined financial statements include adjustments, which are based upon preliminary estimates, to reflect the allocation of purchase price to the acquired assets and assumed liabilities of Pick-N-Pull. The final allocation of the purchase price is being determined and will be based upon actual net tangible and intangible assets acquired and liabilities assumed. The preliminary purchase price allocation for Pick-N-Pull is subject to revision as more detailed analysis is completed and additional information on the fair values of Pick-N-Pull's assets and liabilities becomes available. Any change in the fair value of the net assets of Pick-N-Pull will change the amount of the purchase price allocable to goodwill. Additionally, the initial purchase price is subject to the terms of the Purchase Agreement, which provides for a purchase price adjustment one year after closing based upon calendar year 2002 and 2003 earnings before interest, taxes, depreciation and amortization (EBITDA) of Pick-N-Pull. As defined by the Purchase Agreement, the contingent future adjustment may increase or decrease the initial purchase price by up to $\$ 12$ million. Therefore, final purchase accounting adjustments may differ materially from the pro forma adjustments presented herein.

These unaudited pro forma combined financial statements are based upon the fespective historical consolidated financial statements of the Company and Pick-N-Pull. They should be read in conjunction with the historical consolidated financial statements of the Company, related notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in the reports and other information the Company has on file with the SEC as well as the audited historical financial statements and related notes of Pick-N-Pull filed as Exhibit 99.1 of this $8-K / A$ current report.

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UNAUDITED PRO FORMA COMBINED BALANCE SHEET
As of November 30, 2002
(In thousands)
$\qquad$
Schnitzer Steel Industries, Inc. In Pick-N-Pull Pick


## ASSETS

Current Assets:
Cash
Accounts receivable, net
Accounts receivable from related parties
Inventories


Net property, plant and equipment
111,987
27,286
Other assets:
Investment in and advances to joint venture partnerships
Notes receivable, net of current portion
100,715
26,035
157
Goodwill
35,754
9,980

Intangibles and other
2,154

|  | \$ |  |
| ---: | ---: | ---: |
|  | 10,766 |  |
|  | 18,682 |  |
| $(300) h$ | 894 |  |
|  | 74,610 |  |
|  | 4,115 |  |
|  | 5,500 |  |
| $(300)$ | 114,567 |  |
|  |  | 141,990 |

## LIABILITIES AND SHAREHOLDERS'EQUITY

- -----------------------------------------

Liabilities and Shareholders' Equity

## Current liabilities:

Current portion of long-term debt
Accounts payable
Accrued payroll liabilities
Due to related parties
Current portion of environmental liabilities Other accrued liabilities

Total current liabilities
Deferred income taxes
Long-term debt net of current portion
Environmental liabilities, net of current portion
Other long-term liabilities
Minority interests
Commitments and contingencies
Shareholders' equity:
Preferred stock--20,000 shares authorized, none issued Class A common stock--75,000 shares $\$ 1$ par value authorized, 5,025 shares issued and outstanding Class B common stock--25,000 shares \$1 par value authorized, 4,180 shares issued and outstanding Partners \& member's equity
Additional paid-in capital
Retained earnings
Total shareholders' equity
TOTAL LIABILITES AND SHAREHOLDERS' EQUITY

| \$ | 37,620 | \$ | -- | \$ | 74,700 a | \$ | 112,320 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 14,139 |  | 531 |  |  |  | 14,670 |
|  | 4,326 |  | 889 |  |  |  | 5,215 |
|  | -- |  | 3,803 |  | $(3,500)$ b |  |  |
|  |  |  |  |  | (303) a |  | -- |
|  | 3,028 |  | -- |  | 9 |  | 3,028 |
|  | 5,232 |  | 1,808 |  | 700 i |  | 7,740 |
|  | 64,345 |  | 7,031 |  | 71,597 |  | 142,973 |
|  | 30,859 |  | -- |  |  |  | 30,859 |
|  | 8,210 |  | 26,097 |  | $(21,500)$ b |  |  |
|  |  |  |  |  | $(2,997) \mathrm{a}$ |  | 9,810 |
|  | 17,733 |  | 100 |  | 9 |  | 17,833 |
|  | 2,780 |  | -- |  |  |  | 2,780 |
|  | -- |  | 2,874 |  |  |  | 2,874 |
|  | -- |  | -- |  |  |  | -- |
|  | 5,025 |  | -- |  |  |  | 5,025 |
|  | 4,180 |  | -- |  |  |  | 4,180 |
|  |  |  | 12,979 |  | $(12,979) \mathrm{d}$ |  | -- |
|  | 96,074 |  | -- |  | -- |  | 96,074 |
|  | 151,082 |  | -- |  | -- |  | 151,082 |
|  | 256,361 |  | 12,979 |  | $(12,979)$ |  | 256,361 |
| \$ | 380,288 | \$ | 49,081 | \$ | 34,121 | \$ | 463,490 |

The accompanying notes are an integral part of these unaudited pro forma combined financial statements.

UNAUDITED PRO FORMA COMBINED STATEMENTS OF INCOME
FOR THE FISCAL YEAR ENDED AUGUST 31, 2002
(In thousands, except per share amounts)

Revenues
Cost and expenses:
Cost of goods sold and other operating expenses
Impairment and non-recurring charges
Selling and commission expenses
General and administrative expenses

Income (loss) from wholly-owned operations
Income from joint ventures

Income from operations
Other income (expense):
Interest expense
Gain (loss) on sale of assets
Other income

Income before income taxes and minority interests
Income tax provision
Income before minority interests
Minority interest, net of taxes
Net income
Basic earnings per share
Diluted earnings per share
Basic shares outstanding
Diluted shares outstanding


The accompanying notes are an integral part of these
unaudited pro forma combined financial statements.

|  | Historical |  |  |  | Pro Forma |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Steel <br> es, Inc. | Schnitzer Steel | Pull | Adjustments |  | Combined |  |
| Revenues | \$ | 76,500 |  | 16,139 | \$ | $(1,972) \mathrm{h}$ | \$ | 90,667 |
| Cost and expenses: |  |  |  |  |  |  |  |  |
| Cost of goods sold and other operating expenses |  | 69,466 |  | 6,663 |  | $(1,582) \mathrm{h}$ |  | 74,547 |
| Selling and commission expenses |  | 763 |  | -- |  |  |  | 763 |
| General and administrative expenses |  | 5,883 |  | 4,027 |  |  |  | 9,910 |
| Income from wholly-owned operations |  | 388 |  | 5,449 |  | (390) h |  | 5,447 |
| Income from joint ventures |  | 5,045 |  | -- |  | $(1,871)$ j |  | 3,174 |
| Income from operations |  | 5,433 |  | 5,449 |  | $(2,261)$ |  | 8,621 |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Interest expense |  | (354) |  | (196) |  | 170 k |  | (380) |
| Other income (expense) |  | 3 |  | 25 |  | (170) k |  | (142) |
|  |  | (351) |  | (171) |  | -- |  | (522) |
| Income before income taxes and minority interests |  | 5,082 |  | 5,278 |  | $(2,261)$ |  | 8,099 |
| Income tax provision |  | $(1,208)$ |  | (807) |  | (171) 1 |  | $(2,186)$ |
| Income before minority interests |  | 3,874 |  | 4,471 |  | $(2,432)$ |  | 5,913 |
| Minority interest, net of tax |  | -- |  | (447) |  | -- |  | (447) |
| Net income (1) | \$ | 3,874 |  | 4,024 | \$ | $(2,432)$ | \$ | 5,466 |
| Basic earnings per share (1) | \$ | 0.42 |  |  |  |  | \$ | 0.59 |
| Diluted earnings per share (1) | \$ | 0.41 |  |  |  |  | \$ | 0.58 |
| Basic shares outstanding |  | 9,205 |  |  |  |  |  | 9,205 |
| Diluted shares outstanding |  | 9,355 |  |  |  |  |  | 9,355 |

(1) Net income for Schnitzer Steel Industries, Inc. is presented before cumulative effect of change in accounting principle.

The accompanying notes are an integral part of these unaudited pro forma combined financial statements.

1. Basis of Pro Forma Presentation

On February 14, 2003, Schnitzer Steel Industries, Inc. ("the Company") closed its acquisition (the "Acquisition" ) of all of the stock of Pick and Pull Auto Dismantling, Inc., which was the Company's 50\% partner in Pick-N-Pull Auto Dismantlers, a California general partnership (the "Joint Venture"), and all of the membership interests in Pick-N-Pull Auto Dismantlers, Stockton, LLC
("Stockton"). The cost of the Acquisition consisted of $\$ 71.4$ million cash paid to the seller at closing, $\$ 3.3$ million of debt assumed and immediately paid off, and $\$ 0.7$ million of acquisition costs. In addition, Norprop assumed approximately $\$ 12.5$ million of debt owed by the Joint Venture to the Company bringing the total purchase price to $\$ 87.9$ million (or $\$ 84.3$ million net of the seller's $\$ 3.6$ million share of the Joint Venture's cash on hand at closing). The Company accounted for the acquisition using the purchase method of accounting.

The unaudited pro forma combined Balance Sheet at November 30, 2002 is presented to give effect to the Acquisition as if the transaction had been consummated on that date. The unaudited pro forma combined Statements of Income for the year ended August, 2002, and the three-month period ending November 30, 2002 are presented as if the transaction had been consummated on September 1, 2001. Additionally, the Joint Venture and Stockton financial statements have been combined as the entities are operated as a single business operation under common control (collectively referred to as "Pick-N-Pull").

The purchase price of the Acquisition was allocated to tangible and intangible identifiable assets and liabilities assumed based on an estimate of their fair values. Certain tangible net assets, such as real estate, are being valued by independent third parties and the equipment is being valued by Company management. The excess of the aggregate purchase price over the fair value of the identifiable net assets acquired of approximately $\$ 70.5$ million was recognized as goodwill. Approximately $\$ 3.7$ million of goodwill existed on the Joint Venture's balance sheet prior to the Acquisition, but the Company's \$1.7 million share of this amount was not shown separately in the Company's consolidated balance sheet in accordance with the equity method of accounting. Therefore, the total increase to goodwill related to the Acquisition was $\$ 72.2$ million.

The initial purchase price is subject to the terms of the Purchase Agreement, which provides for a purchase price adjustment one year after closing based upon calendar year 2002 and 2003 earnings before interest, taxes, depreciation and amortization (EBITDA) of Pick-N-Pull. As defined by the Purchase Agreement, the contingent future adjustment may increase or decrease the initial purchase price by up to \$12 million.

The purchase price allocation has been prepared on a preliminary basis, and reasonable changes are expected as additional information becomes available. The following is a summary of the estimated fair values of the assets acquired and liabilities assumed as of the date of the acquisition (in millions):
Property, plant and equipment
Other tangible assets
Liabilities
Goodwill
$\quad$ Total

| $\$$ | 16.3 |
| :---: | :---: |
| 5.6 |  |
| $(4.5)$ |  |
|  | 70.5 |
| $-=-----$ |  |
| $\$$ | 87.9 |
| = $=======$ |  |

Goodwill of $\$ 70.5$ million represents the excess of purchase price over the fair value of the net tangible assets acquired, and the majority of it is not deductible for tax purposes. In accordance with SFAS 142, goodwill is not amortized and will be tested for impairment at least annually. The preliminary purchase price allocation for Pick-N-Pull is subject to revision as more detailed analysis is completed and additional information on the fair values of Pick-N-Pull's assets and liabilities becomes available. Any change in the fair value of the net assets of Pick-N-Pull will change the amount of the purchase price allocable to goodwill. Final purchase accounting adjustments may therefore differ materially from the pro forma adjustments presented here.

The Company adopted the provisions of SFAS 142 on September 1, 2002 and Pick-N-Pull's adoption date was January 1, 2002. If both parties had adopted the provisions of this pronouncement on September 1, 2001, amortization expense of the combined companies of approximately $\$ 1.3$ million would not have been reflected in the unaudited pro forma combined Statements of Income for the fiscal year ended August 31, 2002. The pro forma income and diluted pro forma income per share would have been $\$ 12.7$ million and $\$ 1.36$, respectively.

Certain reclassifications have been made to conform Pick-N-Pull's historical amounts to the Company's financial statement presentation.

The accompanying unaudited pro forma combined financial statements reflect the following pro forma adjustments:
(a) To reflect the cash payments for the acquisition of $\$ 74.7$ million, which consisted of cash paid to the seller at closing of $\$ 71.4$ million and $\$ 3.3$ million of related party debt assumed and immediately paid off. Not reflected is approximately $\$ 0.6$ million of principal payments on related party debt made by Stockton between November 30, 2002 and February 14, 2003. If the transaction had occurred on November 30, 2002, the Company would have financed these cash payments by increasing borrowings under its existing credit facility
(b) To eliminate the $\$ 25.0$ million note payable owed by the Joint Venture to the Company as of the closing date (both the Seller's \$12.5 million share and the Company's $\$ 12.5$ million share), and to eliminate the Company's corresponding note receivable. Not reflected is the $\$ 1.0$ million principal payment made by the Joint Venture on this obligation between November 30, 2002 and February 14, 2003.
(c) To eliminate Stockton's previously existing goodwill of $\$ 6.2$ million and all but the Company's $\$ 1.7$ million share of the Joint Venture's previously existing goodwill and to establish goodwill resulting from the Acquisition of $\$ 70.0$ million. The pro forma adjustment assumes the Acquisition occurred as of November 30, 2002. The amount will differ slightly from the amount recorded on February 14, 2003, due to changes in net assets of Pick-N-Pull between these two dates.
(d) To eliminate historical equity of Pick-N-Pull.
(e) To eliminate the Company's equity investment in the Joint Venture.
(f) To record the increase in fair market value of the property, plant and equipment acquired, the majority of which was land that is not depreciated.
(g) Subsequent to November 30, 2002, the Company conducted an environmental due diligence investigation. Based on new information obtained in this investigation, the Joint Venture accrued \$2.1 million in environmental liabilities for probable and reasonably estimable future remediation costs. This amount is excluded from the unaudited pro forma combined balance sheet because the new information was not available as of November 30, 2002.
(h) To eliminate intercompany revenues and the related cost of sales and profit, including profit remaining in ending inventory.
(i) To record estimated accrued acquisition costs.
(j) To eliminate the Company's share of income from the Joint Venture.
(k) To eliminate the Company's interest income on the Joint Venture's note receivable and the Joint Venture's corresponding interest expense on its note payable to the Company.
(l) To adjust the provision (benefit) for income taxes to reflect the impact of the pro forma adjustments based on the Company's rates that would have been effective during the periods presented had the acquisition occurred during that timeframe.
3. Pro Forma Combined Net Income Per Share

Shares used to calculate unaudited pro forma combined net income per basic and diluted share were computed using the Company's weighted average shares outstanding during the respective periods.


[^0]:    The accompanying notes are an integral part of these financial statements.

[^1]:    The accompanying notes are an integral part of these financial statements.

